



Sovereign States Drug Consortium

March 9, 2016

Dear Manufacturer:

The purpose of this letter is to inform you that the Member States of the Sovereign States Drug Consortium (SSDC) are opening solicitations and negotiations for their multi-state rebate pool for diabetic supply rebates for calendar year 2017. Goold Health Systems, a Change Healthcare company, (GHS) will again serve as the supplemental rebate vendor for the SSDC, with responsibility for soliciting, analyzing and negotiating diabetic supply rebate offers for the pool.

The current Member States of the SSDC include Delaware, Iowa, Maine, Mississippi, North Dakota, Oklahoma, Oregon, Utah, Vermont, West Virginia, and Wyoming.

A general overview of the bidding timeline is as follows:

Event	Date
Manufacturers may begin making offers	March 9, 2016
Submission deadline	April 8, 2016
States review offers	June 20-22, 2016
Notification to manufacturers of each SSDC State final decision	September 30, 2016

Please go to the official SSDC website (<http://www.rxssdc.org>) to access the Electronic Offer Management System (eROMS <https://eroms.rxssdc.org/>) to submit a Diabetic Supply bid for 2017. Before submitting an offer, please take the time to read the Diabetic Supply Offer Submission FAQ document, which is available on the SSDC website.

Offer submission considerations:

- The AWP and WAC rates submitted need to reflect 2015 Quarter 4 (10/1/2015 – 12/31/2015) rates. Spreadsheets that have rates listed other than 2015 Q4 will be returned for rate updates.
- All offer submission rates and offers need to be submitted per unit
 - Example: A box of 100 strips that has an AWP/WAC rate listed per box needs to be divided by 100 to get to the individual strip unit price.
- Incomplete spreadsheets will be returned and will not be presented for state review unless a completed spreadsheet is resubmitted before the deadline.

**Delaware • Iowa • Maine • Mississippi • North Dakota • Oklahoma
Oregon • Utah • Vermont • West Virginia • Wyoming**

- If WAC rates are not published you MUST include the AWP calculation used to calculate the WAC rate used for the bid submission. This information should be added under the comment section upon submission.
- Any manufacturer submitting special rebate offers for test strips must submit a bid for associated meters at zero cost to SSDC. Those meter offers can be entered into the eROMS system with a GNP of \$0.00.

Please send any clarification requests and all completed offer spreadsheets to: rxssdc@ghsinc.com.

If GHS receives multiple offer submissions by a manufacturer for the same HRI/NDC for the same bid session, earlier submissions will be replaced with the newest completed offer spreadsheet and that version will be presented to SSDC states.

The SSDC has established a deadline of April 8, 2016 for the submission of initial diabetic supply rebate offers. Offers received after that date will not be considered. The SSDC will meet to review the offers together and indicate their choices. Valid offers will receive notices on or about September 30, 2016.

Submitting a diabetic supply rebate offer does not guarantee that a product will be placed on a PDL and the lack of a diabetic supply rebate offer does not necessarily mean that a product will not be placed on a PDL. SSDC states that currently have multi-year year diabetic supply rebate contracts with a select manufacturer or manufacturers may choose not to review the offers from other manufacturers received in this process. A manufacturer with a rebate contract with one or more SSDC states may improve its offer for 2017.

Any questions regarding the details of this process or requests for assistance may be directed to rxoffers@rxssdc.org.

Sincerely,
Sovereign States Drug Consortium