



DIABETIC SUPPLY OFFER SUBMISSION FAQ

1. How many states are members of the SSDC Pool?

As of February 2016, there are eleven states participating in the SSDC pool. These states include Delaware, Iowa, Maine, Mississippi, North Dakota, Oklahoma, Oregon, Utah, Vermont, West Virginia, and Wyoming. That number may change as the Sovereign States Drug Consortium encourages the participation of new states. GHS will notify all manufacturers with current submitted offers if a new state has joins and all current offers will be extended to that state.

2. Is there one bidding process for all the states?

Only one offer needs to be submitted. Manufacturer offers are extended to all SSDC states that are interested at the onset or any time in the rebate calendar year.

During bid negotiations and prior to contracting, GHS will discuss any state-specific terms with the manufacturer.

3. How do I submit a bid?

Manufacturers are encouraged to submit an offer through our available electronic offer system, eROMS, using this link: <https://rxssdc.ghsinc.com>

eROMS provides a secure method to submit, document, and track offers so that they can be managed in an efficient and accountable manner.

4. Who do I contact if I have questions about offer submissions or the process?

If you have any questions, contact GHS via email at rxoffers@ghsinc.com. Please allow two business days for a response.

5. What do the tiers represent?

The tiers are the equivalent of preferred brand levels. Offers should be made assuming that a state would manage products as follows:

- Tier Level 1: One exclusive product
- Tier Level 2: Two co-preferred products
- Tier Level 3: Three co-preferred products
- Tier Level 4: Four or more preferred products.

6. To submit an offer electronically, what do I need to do?

To submit an offer electronically, you must be a registered Manufacturer to login to eROMS. If you are not registered or you are not sure, go to <https://rxssdc.ghsinc.com> and register as a Manufacturer. Once approved as a valid user, log in to the system using the system generated username and password. To bid, use the "Offer" tab. Known products are listed for a registered Manufacturer. Other products may be added.

7. What are the special rebate offer contingencies?

The SSDC guarantees that any and all offers submitted will be treated accordingly:

1. SSDC Member State populations will be limited to Medicaid.
2. Except as otherwise may be required to be disclosed by law or judicial process, offers will be held confidential, whether accepted or not.
3. Offers accepted by a SSDC Member State as of the close of negotiations are binding between the Offeror and an SSDC State once approved by said State's drug review committee and/or said State's Medicaid Director or other designee.
4. Offers that are received from Manufacturers that are currently not in good standing due to either nonpayment or substantial underpayment of Medicaid rebates (drug federal or supplemental rebates or diabetic supply rebates) shall not be considered.
 - a. Nonpayment of rebates means the failure to pay any rebates to a SSDC Member State for the calendar year in which the offer was due.
 - b. An underpayment of rebates is substantial if it exceeds the lower of either:
 - i. Ten (10%) percent of any quarter's rebates' invoiced amount by any SSDC Member State or
 - ii. Fifty thousand (\$50,000.00) dollars in aggregate as to any SSDC Member State at the time that the offer was due.
5. All offers are made with the understanding that the individual terms and conditions of the SSDC Member States' Diabetic Supply Rebate Agreements apply.
6. The unit rebate amount is confidential and will only be disclosed in accordance with the contract terms.

9. What am I agreeing to by submitting a special rebate offer?

By submitting this offer, you confirm that, regarding your offer:

1. You have reviewed the values in all data cells for accuracy.
2. You affirm and certify the accuracy of the values displayed.
3. You are authorized to make all offers presented in the submission.
4. You agree that all offers are made with the understanding that the individual terms and conditions of the SSDC Member States' Diabetic Supply Rebate Agreements apply.
5. You agree that any agreement with a SSDC Member State shall be governed by the law of said State and that any legal action may only be brought and maintained in the courts of said State as identified by said State.
6. You agree that an agreement with a State shall be reduced to writing with said State consistent with the contract terms that have been published by said State.
7. You agree to keep the unit rebate amount confidential in accordance with the contract terms.

10. How do I know if my offer was accepted?

GHS will send out an official accept or reject notification to all manufacturers that submitted an offer.