



**Sovereign  
States  
Drug  
Consortium**

*Iowa  
Maine  
Mississippi  
Oregon  
Utah  
Vermont  
West Virginia  
Wyoming*

March 1, 2013

Dear Diabetic Supply Manufacturer:

The purpose of this letter is to inform you that the member states of the Sovereign States Drug Consortium (SSDC) are opening solicitations and negotiations for their multi-state rebate pool for diabetic supply rebates for calendar year 2014. Goold Health Systems (GHS) will again serve as the supplemental rebate vendor for the SSDC, with responsibility for soliciting, analyzing and negotiating diabetic supply rebate offers for the pool.

The current member states of the SSDC include Iowa, Maine, Mississippi, Oregon, Utah, Vermont, West Virginia, and Wyoming.

A general overview of the bidding timeline is as follows:

<b>Event</b>	<b>Date</b>
Manufacturers may begin making offers	April 1, 2013
Submission deadline	April 29, 2013
States review offers	June 17-19, 2013
Notification to manufacturers of each SSDC State final decision	August 7, 2013

Please fill out the official SSDC Diabetic Supply Offer spreadsheet to submit a bid for 2014. This spreadsheet can be found on the SSDC website (<http://www.rxssdc.org/>) under the "Diabetic Supply Rebate Program" link. Before submitting an offer, please take the time to read the Diabetic Supply Offer Submission FAQ document, which is available on the SSDC website.

Offer submission considerations:

- The AWP and WAC rates submitted need to reflect 2013 Quarter 1 (1/1/2013 – 3/31/2013) rates. Spreadsheets that have rates listed other than 2013 Q1 will be returned for rate update.
- All offer submission rates and offers need to be submitted per unit
  - Example: A box of 100 strips that has an AWP/WAC rate listed per box needs to be divided by 100 to get to the individual strip unit price.
- Incomplete spreadsheets will be returned and will not be presented for state review unless a completed spreadsheet is resubmitted before the deadline.
- If WAC rates are not published you MUST include the AWP calculation used to calculate the WAC rate used for the bid submission. This information should be added under the comment section upon submission.

Please send any clarification requests and all completed offer spreadsheets to: [rxoffers@rxssdc.org](mailto:rxoffers@rxssdc.org).



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If GHS receives multiple offer submissions by a manufacturer for the same HRI/NDC for the same bid session, earlier submissions will be replaced with the newest completed offer spreadsheet and that version will be presented to SSDC states.

The SSDC has established a deadline of April 29, 2013 for the submission of initial diabetic supply rebate offers. Offers received after that date will not be considered. The SSDC will meet to review the offers together and indicate their choices. Valid offers will receive notices on or about August 7, 2013.

Submitting a diabetic supply rebate offer does not guarantee that a product will be placed on a PDL and the lack of a diabetic supply rebate offer does not necessarily mean that a product will not be placed on a PDL. SSDC states that currently have multi-year year diabetic supply rebate contracts with a select manufacturer or manufacturers may choose not to review the offers from other manufacturers received in this process. A manufacturer with a rebate contract with one or more SSDC state may improve its offer for 2014.

Any questions regarding the details of this process or requests for assistance may be directed to [rxoffers@rxssdc.org](mailto:rxoffers@rxssdc.org).

Sovereign States Drug Consortium

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