



**Sovereign
States
Drug
Consortium**

*Iowa
Maine
Mississippi
Oregon
Utah
Vermont
West Virginia
Wyoming*

July 13, 2012

Dear Diabetic Supply Manufacturer:

The purpose of this letter is to inform you that the member states of the Sovereign States Drug Consortium (SSDC) are opening solicitations and negotiations for their multi-state rebate pool for diabetic supply special rebates for calendar year 2013.

The current member states of the SSDC include Iowa, Maine, Mississippi, Oregon, Utah, Vermont, West Virginia, and Wyoming.

A general overview of the bidding timeline is as follows:

Event	Date
Manufacturers may begin making offers	July 16, 2012
Submission deadline	August 13, 2012
States review offers	On or about August 27, 2012
Notification to manufacturers of each SSDC State final decision	On or about October 31, 2012

Please fill out the official SSDC Diabetic Supply Offer spreadsheet in order to submit a bid for 2013. This spreadsheet can be found on the SSDC website (<http://www.rxssdc.org/>). Please take the time to read the Diabetic Supply Offer Submission FAQ document before submitting an offer, which is available on the SSDC website under the “Diabetic Special Rebate Information” link.

Offer submission considerations:

- The AWP and WAC rates submitted need to reflect 2012 Quarter two (4/1/2012 – 6/30/2012) rates. Spreadsheets that have rates listed other than 2012 Q2 will be returned for rate update.
- All offer submission rates and offers need to be submitted per unit
 - Example: A box of 100 strips that has an AWP/WAC rate listed per box needs to be divided by 100 to get to the individual strip unit price.
- Incomplete spreadsheets will be returned and will not be presented for state review unless a completed spreadsheet is resubmitted before the deadline.
- If WAC rates are not published you MUST include the AWP calculation used to calculate the WAC rate used for the bid submission. This information should be added under the comment section upon submission.

Please send any clarification requests and all completed offer spreadsheets to: rxoffers@ghsinc.com.



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If GHS receives multiple offer submissions by the manufacturer for the same HRI/NDC for the same bid session, earlier submissions will be replaced with the newest completed offer spreadsheet and that version will be presented to SSDC Pool states.

The SSDC has established a deadline of August 13, 2012 for the submission of initial diabetic supply special rebate offers. Offers received after that date will not be considered. The SSDC will meet to review the offers together and indicate their choices. Valid offers will receive notices on or about October 31, 2012.

Submitting a diabetic supply rebate offer does not guarantee that a product will be placed on a PDL, and the lack of a diabetic supply rebate offer does not necessarily mean that a product will not be placed on a PDL. SSDC states that currently have multi-year year diabetic supply rebate contracts with a select manufacturer or manufacturers may choose not to review the offers from other manufacturers received in this process. A manufacturer with a rebate contract with one or more SSDC state may improve its offer for 2013.

Any questions regarding the details of this process or requests for assistance may be directed to rxoffers@ghsinc.com.

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